

## **"Leads and Needs" Breakfast Bunch, at Panera Bread:**

**6221 Dutchmans Lane**

**Louisville, KY 40205**

**We meet once each month from 8:00AM until 10:00AM. No charge for this event, and an RSVP is not necessary.**

**A group that is totally focused on growing more business!**

**It is a casual format--simply show up when you can, anytime between 8:00AM and 10:00AM.**

### **Here's the structure:**

**Bring ten extra business cards with you. We will display them in nice business card displays.**

**There will be two worksheets for you to review:**

- 1. "Prospective clients with whom I'd like to do business."**
- 2. "Services and products that my clients are asking for that I cannot provide."**

**If you show up at 8:00AM and need to leave at 8:30AM, simply complete the worksheets so others can see your "needs". Other group members will pick up your business card and call you later with your "leads".**